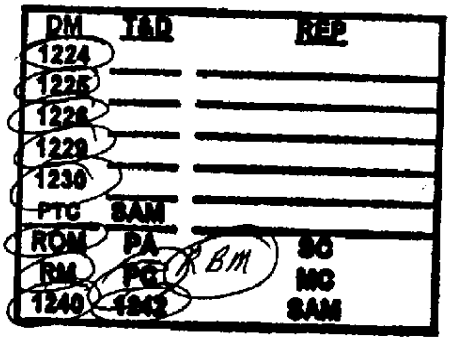
FAXED 5-30-95



ELECTRONIC MAIL

May 30, 1995

TO: AVP's
RM's
ROM's
RBM's
CAM's

IMPORTANT NOTE

Regarding Account Blitz Plan Clarification

In conjunction with the 10¢/carton prebooking allowance, we also have available 10¢ /carton display allowance for a supplemental free standing display.

The placement of these displays should in no way inhibit your sales personnel's ability to make initial coverage expediently.

Hand-held codes for both will be downloaded to all hand-helds that transmit tonight.

A. L. BARNETT
Sales Planning

51850 4221

Source: https://www.industrydocuments.ucsf.edu/docs/hqby0000